

Sell Your Home Fast and For Top Dollar!

What's your house worth?
FREE Quick Home Evaluation

Knowing what your home is important to have if you are thinking about selling your home.

I will conduct a comparative market analysis so we will be able to determine what your house might sell for if you decide to put it on the market.

There is no obligation for this valuable service.

To arrange for your personal consultation, simply call me.

I look forward to hearing from you.

PATRICIA HODGE-RENDALL



12 tips for home selling success!

1. Curb appeal: Put some fresh flower pots by the front door
2. Driveway: Fix needed repairs, wash it or clean it
3. Closets & Rooms: Remove as much clothing and furniture as possible
4. Carpet: Have them cleaned
5. Front door: Make sure it's clean and give it a fresh coat of paint
6. Windows: Clean and crack free
7. Exterior Paint: How is the condition? Does it need a fresh coat of paint?
8. Home Smell: Must be fresh. If you smoke...use air fresheners
9. Front, Side & Back Yards: Tidy up kids toys, cut lawn, get rid of garbage
10. Your Cars: Remove excess vehicles from driveway for showings
11. Front Entry: Clean & free of clutter
12. Home Clutter: Eliminate it. Clean off counter tops

If my sign is on your lawn...
hurry home you're moving!

Alton Village Times

June 2008



Patricia Hodge-Rendall, Broker
905-634-1823
pat.hodge@sympatico.ca

Patricia Hodge-Rendall **RE/MAX** REALTY SPECIALISTS
Broker Brokerage Inc.

Alton Village Sales Statistics

January 1st, 2008 to May 31st, 2008

Statistics taken from Hamilton-Burlington Real Estate Board-MLS

	# Sold	Average Price	Days on Market
DETACHED			56
3 Bedroom	1	\$427,000	
4 Bedroom	7	\$420,643	
SEMI DETACHED			60
3 Bedroom	2	\$321,750	
4 Bedroom	0	—	
TOWNHOUSE			65
2 Bedroom	0	—	
3 Bedroom	2	\$302,500	
TOTAL	12		60



Selling Real Estate doesn't have to
be this Emotional!

Let me take the worry out of selling.
Call today for a FREE Home Evaluation.

www.ALTONVILLAGEHOMES.com

PAT'S PICK!



3040 JENN AVE

\$439,900



Home is less than 1 year old. Decorated with flare & upgraded w/cornice molding, deep rich pallets of colour, upgraded kitchen cabinets, appliance package, window coverings, 2nd floor laundry.

Can you afford this beautiful detached home?

MONTHLY PAYMENTS

Purchase Price of \$439,900

Monthly Payment Principal Interest	Down Payment	Interest Rate*	Amortization
\$1,676.84	25%	5.45%	40 years
\$2,012.21	10%	5.45%	40 years
\$2,123.99	5%	5.45%	40 years

*Rates are subject to change without notice. Payment figures are approximate.
Information taken from CanEquity Canada.

V/S

Short Term Rates Long Term Rates

The options for mortgages available can be very confusing for most mortgage shoppers. Terms for mortgages vary between variable and fixed rate, 6 month terms to 10 year terms. Taking a variable or floating rate mortgage can have savings. Typically the shorter the term or guarantee of the rate, the lower the rate will be. This does not always happen, depending on the market place and the economy, but history has shown that short-term rates tend to be lower than long-term rates. The up side of variable rate is the strong potential for interest rate savings. The down side is the fact that you are accepting the interest rate risk without a guarantee. If you are considering a variable rate mortgage you need to look at your own risk tolerance, and your cash flow available to deal with potential increased payment. Considering projections of rates and where we see interest rates heading can also be important in this decision. Make sure you talk to an expert when you are making this decision.

CanEquity Mortgage Rates

As of June 17th, 2008

Variable	4.10%
6 Month	4.75%
1 Yr. closed	5.10%
2 Yr. closed	5.50%
4 Yr. closed	5.65%
5 Yr. closed	5.45%

To Ensure That Your Home Shows to Perfection

I am pleased to offer to every client that sells their home with me a

**FREE HOME STAGING
CONSULTATION**

from a staging professional!

Call me at 905-634-1823
for more details

YOUR AD HERE!!

Have Something To Sell?

Advertise HERE with my
compliments.

Send me the details 2 weeks
before print

www.altonvillagehomes.com